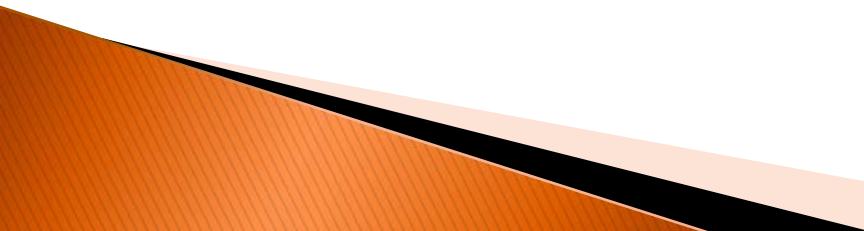


Advanced Metering Infrastructure

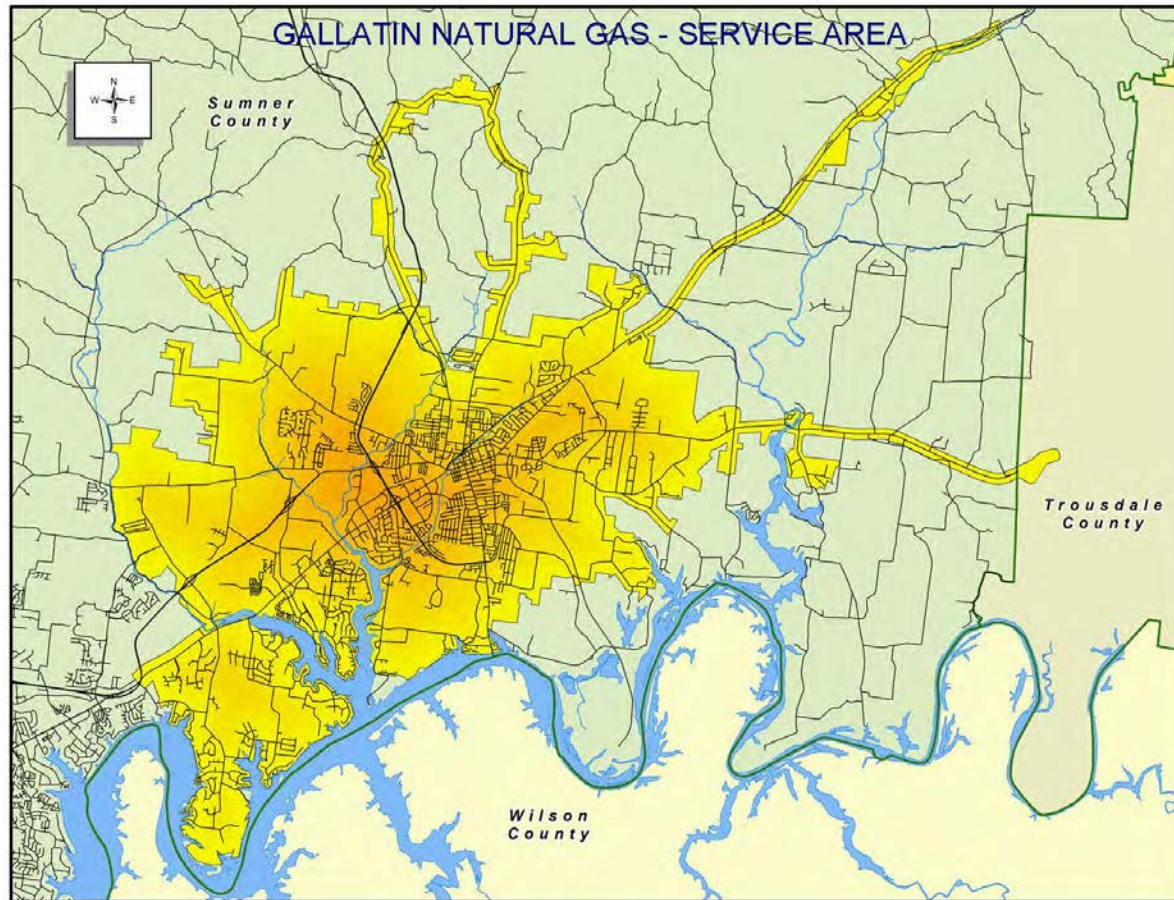
Automated Meter Reading Presentation to the
Gallatin Lions Club

May 28, 2019

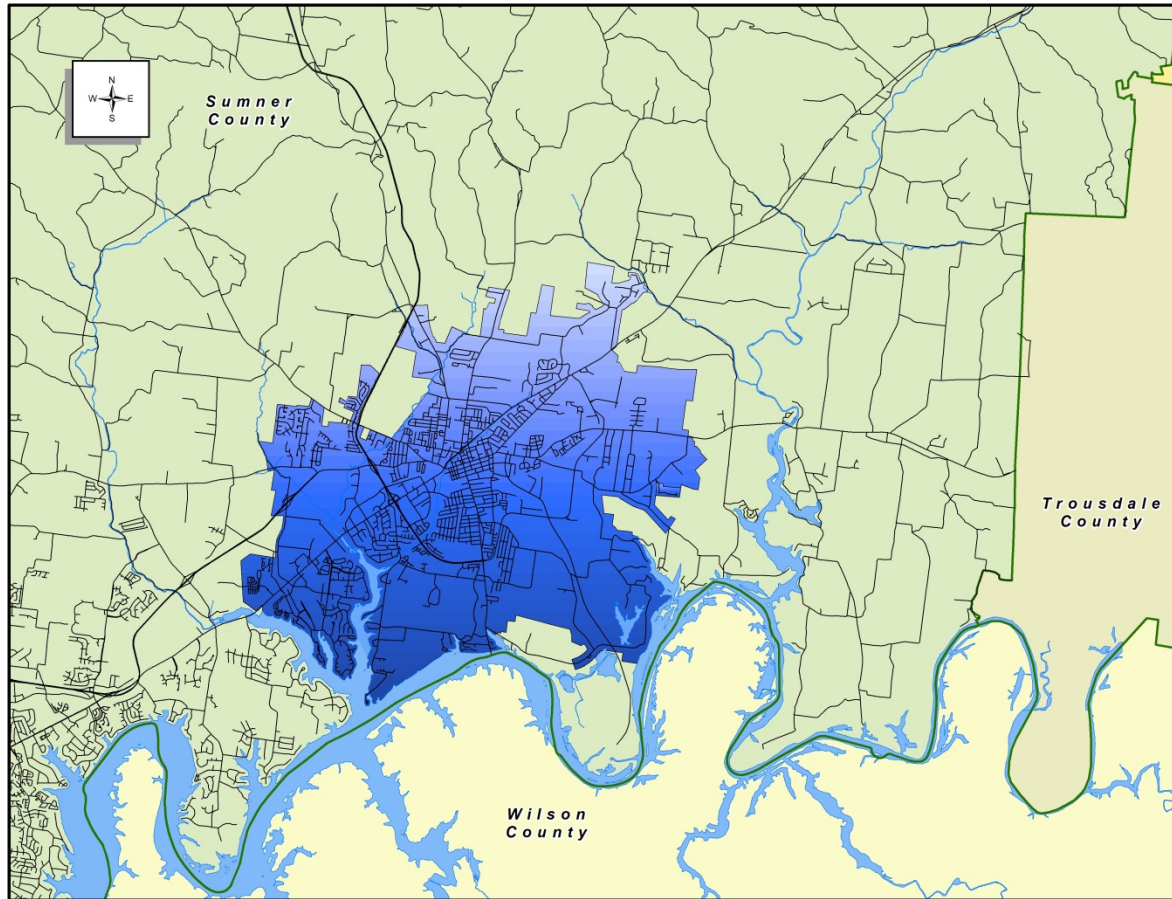
Current Meter Reading Process

- ▶ Manual Reading of Approximately 15,445 Natural Gas Meters and 14,665 Water Meters Each Month.
 - ▶ Meters are Read By Five Meter Readers in 6 Cycles with 21 Routes - 21 Reading Days Per Month
 - ▶ Due to System Growth a Fifth Meter Reader Was Added - Starting July 2016
 - ▶ System is Adding Approximately 1,000 New Meters Annually
- 

Gallatin Natural Gas Service Area



Gallatin Water Service Area



GPU's Advanced Metering Project

- ▶ Like many utilities throughout the U.S. and abroad, GPU is making the switch to advanced meters.
- ▶ Advanced meters digitally record and automatically deliver meter reading information back to the utility without the need for someone to visit homes and businesses.
- ▶ Advanced meters have added functionality and provide important notifications for events such as leaks, tampering and high usage. This information is sent back to GPU's offices using a private and secure radio channel.

Advanced metering will improve operations and help GPU to serve its customers better.

AMI Key Benefits

- ▶ Time
 - Time Required to Read Meters
 - Time Required Process Meter Readings and Usage
- ▶ Customer Service
- ▶ Improved Accuracy
- ▶ Reduced Exposure to Risk
 - Meter Readers – Employees on Customer Property
 - Exposure to Hazards
 - Less Driving
- ▶ More Accurate Accounting of Water and Gas Loss
- ▶ Wear and Tear on Equipment and Vehicles

Operational Benefits

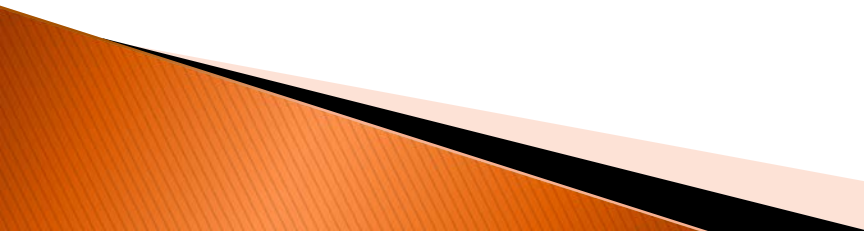
- ▶ Meter Reading Reduction
- ▶ Re-Read Reduction
- ▶ Move In/Move Out Read Reduction
- ▶ Billing Services and Exception Handling Reduction
- ▶ Theft Identification Revenue
- ▶ Annual Meter Replacement Savings
- ▶ Outstanding Payments/Write Off Reduction



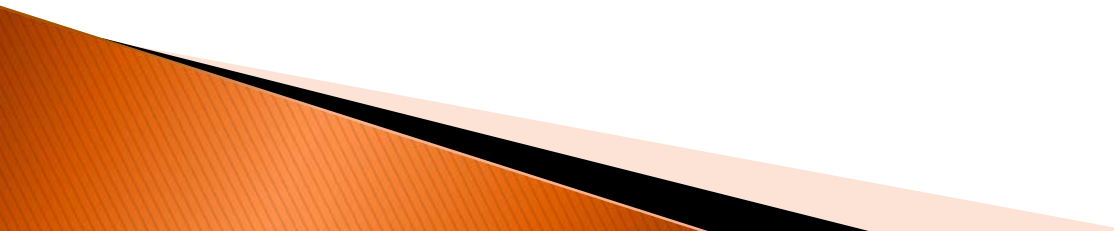
The AMI Project

- ▶ Initial Presentation to Gallatin City Council
 - July 25, 2016
 - Estimated Project Costs – \$8.0M to \$8.5M
- ▶ September 2016 – Entered in to Agreement with Utiliworks Consulting to Provide RFP Development and Evaluation Services, along with a Stakeholder Communication Program, and Project Management Services.
- ▶ Request for Proposals Released December 2016

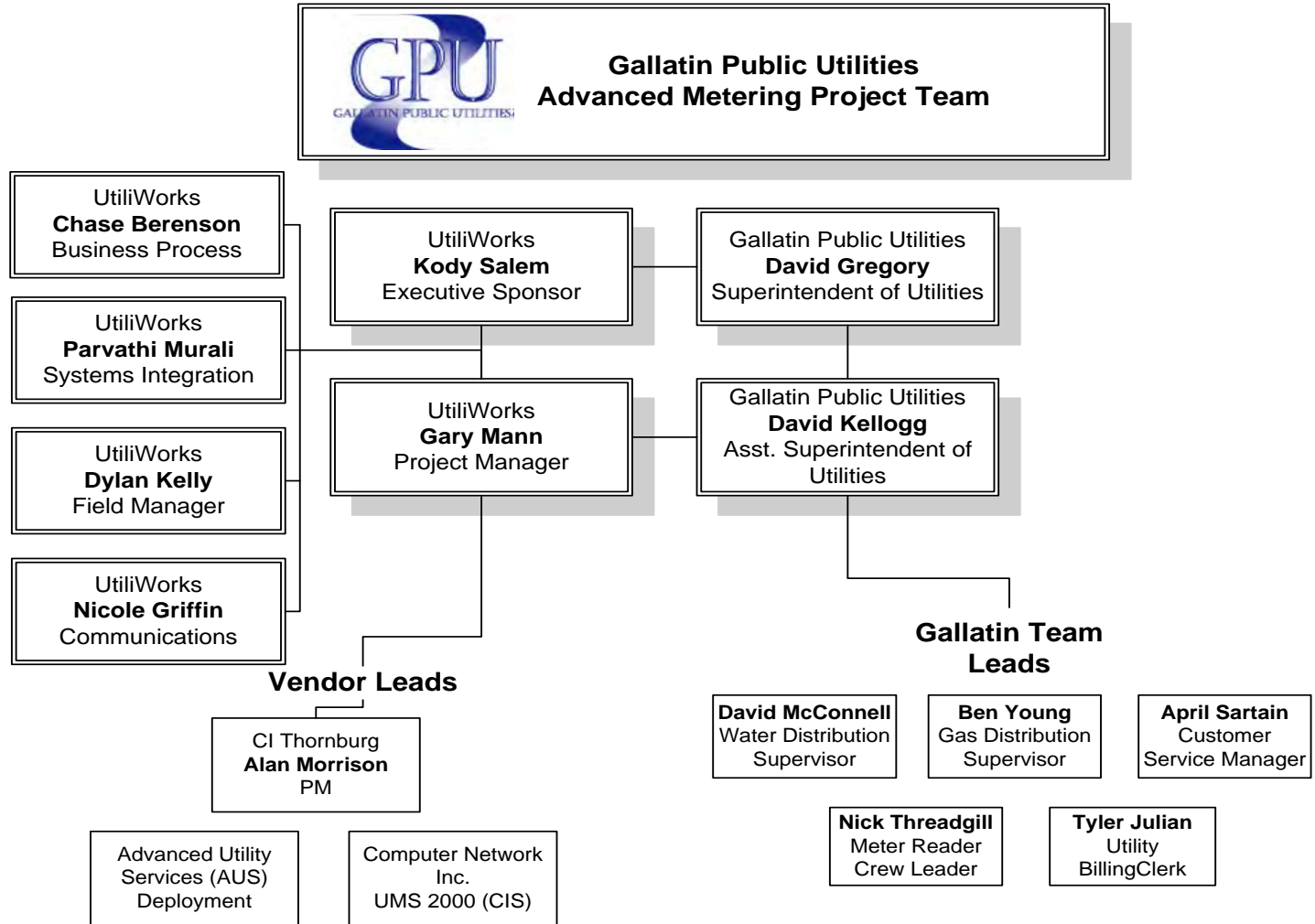
The AMI Project

- ▶ Request for Proposal Responses Due By January 20, 2017
 - ▶ The Request for Proposals were Evaluated and Short List Presentations were Made February 21-22, 2017
 - ▶ On May 11, 2017 the AMI Evaluation Committee Selected CI Thornburg Company (Sensus)
 - ▶ Contract Process was Completed on November 28, 2017
- 

The AMI Project

- ▶ Pre-Construction Conference was Held on February 22, 2018
 - ▶ Equipment Installation Began in May 2018
 - ▶ Estimated 18-24 Month Installation Process
 - ▶ Currently Approximately 80% Completed
- 

Project Team



Project Solution Vendors

- ▶ **Network** – Sensus Flexnet – Regional Network Interface (RNI)
- ▶ **Advanced Meters** – Sensus iPerl and Sensus SmartPoints
- ▶ **Meter Data Management System (MDMS)** – Sensus Analytics (SA)
- ▶ **Customer Portal** – Sensus Analytics
- ▶ **Meter Installation** – Advanced Utility Services
- ▶ **Program Management** – UtiliWorks Consulting, LLC. And C.I. Thornburg

Proposal Evaluation Steps Taken

- ▶ From January 20 – February 1, 2017, the GPU AMI evaluation committee reviewed and evaluated six (6) proposals, including:
 - three (3) for turn-key AMI and installation services
 - two (2) for MDMS-only services
 - one (1) for Customer Portal software
- ▶ The vendors with top proposal responses (Tier 1 /Short List) were invited to present in Gallatin, TN from February 21–22.
- ▶ The following criteria were used in evaluation:
 - Company Information and Experience
 - Technical Solution and Implementation Approach
 - System Cost
 - Overall Proposal Response and Professionalism

References and Final Vendor Decision

- ▶ The next phase of evaluation included follow up questioning, reference checks and site visits for the top vendor: CI Thornburg.
 - Hartsville – March 9, 2017
 - Hendersonville – March 14, 2017
 - Lenoir City – March 22, 2017
 - Murfreesboro – March 23, 2017
 - Shelbyville – April 17, 2017
 - Brentwood – by phone
 - KUB – by phone
 - Nashville (Sensus direct) – by phone
- ▶ There was a unanimous decision on May 11, 2017 by the GPU AMI evaluation committee to select CI Thornburg (Sensus) for proceeding with contract negotiations.
- ▶ Scope of Work was finalized in September, 2017.
- ▶ Final contract and negotiations completed November 28, 2017.

CITGO / Sensus Solution Overview

- ▶ Sensus FlexNet AMI Network, 900 MHz (licensed) frequency
- ▶ 6 base stations (M400)
 - Communication system is designed so that at least 98% of the meters can communicate with at least two base stations
- ▶ Water meters to be replaced with Sensus meters (iPERL and OMNI)
- ▶ Gas meters to be retrofit with new index and endpoint
- ▶ Advanced Utility Systems (AUS) to perform installation services
- ▶ No lid replacement will be required
- ▶ Total contract Value= \$ 6,543,724.80

AMI Questions

How Does Advanced Metering Work?

Advanced meters digitally record and automatically deliver meter reading information back to GPU through a private and secure radio channel. These new meters also provide GPU with important notifications for events, such as leaks, tampering and high usage, which allows us to improve operations and customer service.



1 The Advanced Meter
Customers will either receive a new advanced meter or have their current meter enhanced.

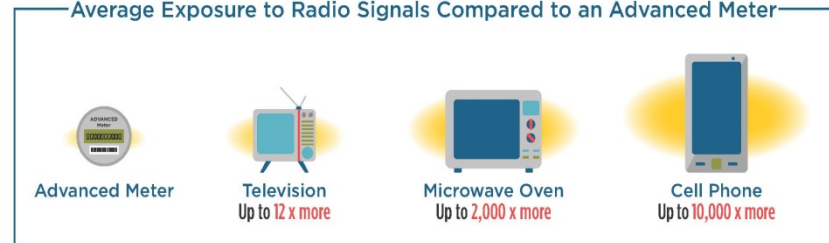
2 The Radio Network
Meter readings and important service alerts are wirelessly delivered.

3 Gallatin Public Utilities Operations
The utility receives the metering information and can streamline billing and other operational processes.

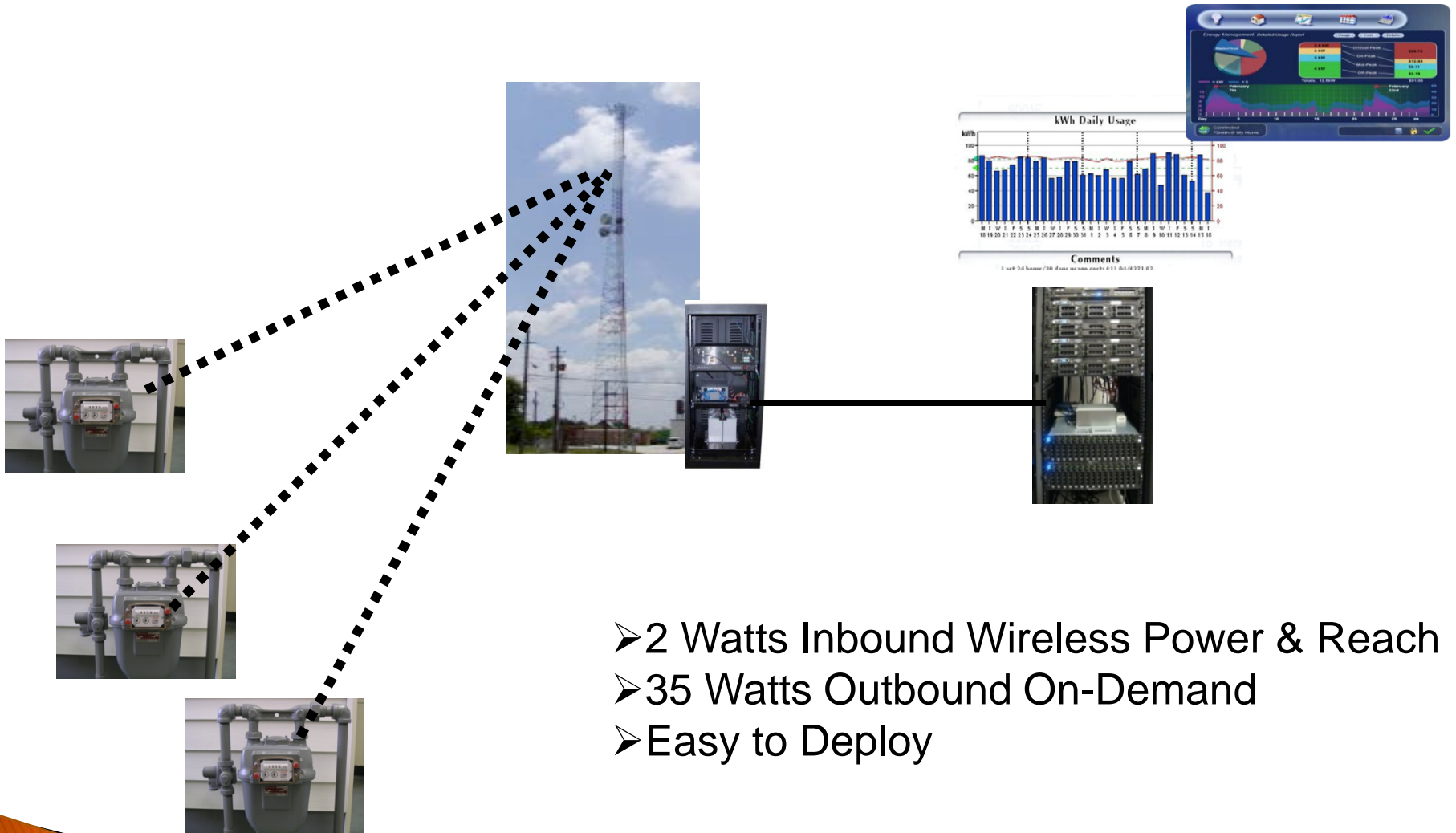
Do Advanced Meters Use Radio Frequency?

GPU's advanced meters use radio waves in the 900 MHz licensed spectrum to wirelessly deliver metering information. They transmit for a fraction of a second and typically six times a day. These meters exceed health and safety standards set by the Federal Communications Commission and emit far less energy than many common household items. National health experts, including the American Cancer Society and the World Health Organization, have also published research studies indicating there is no evidence that radio frequency from advanced meters pose a health risk.

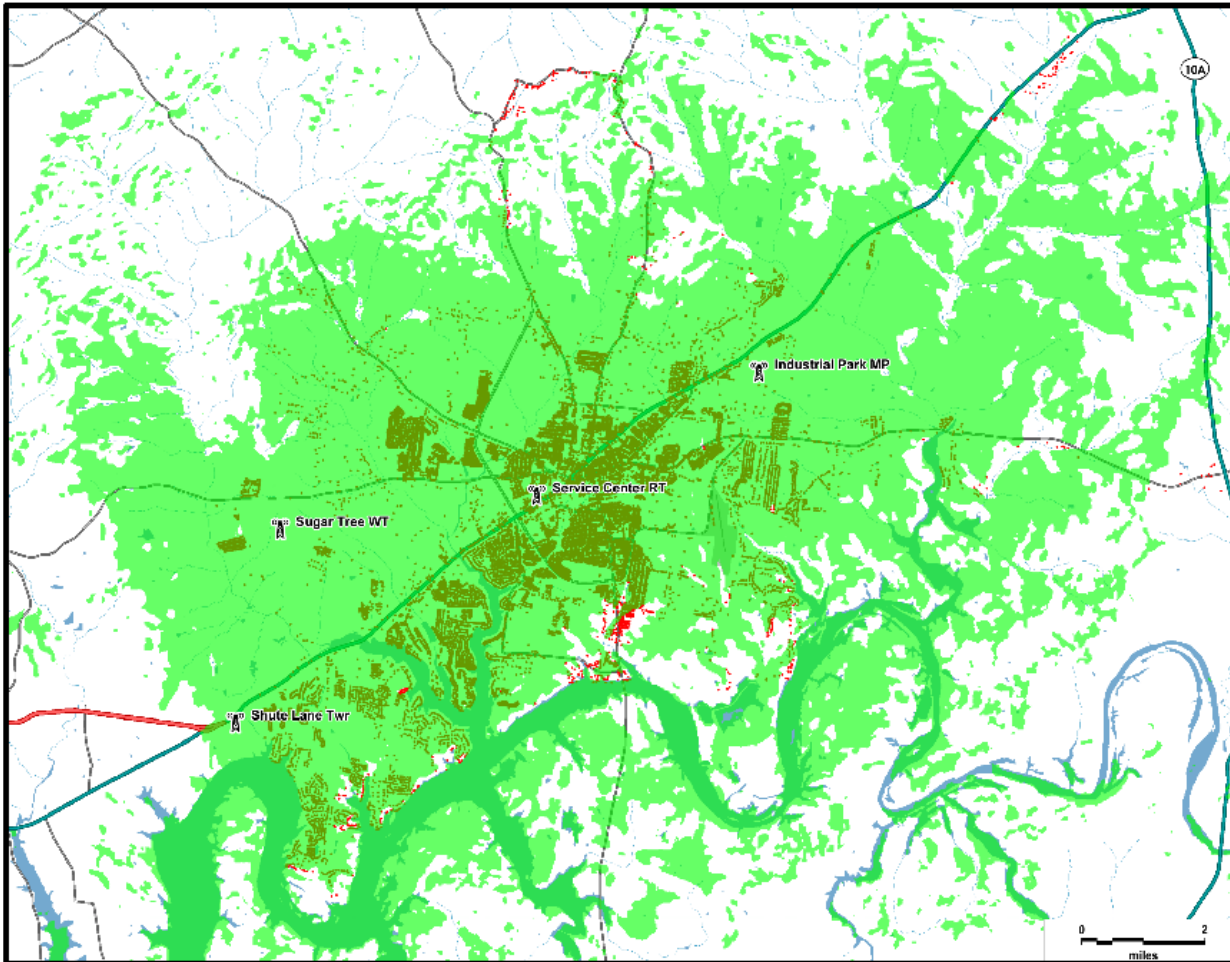
Average Exposure to Radio Signals Compared to an Advanced Meter



Advanced Two-Way Gas & Water Metering



- 2 Watts Inbound Wireless Power & Reach
- 35 Watts Outbound On-Demand
- Easy to Deploy



This propagation study is based on actual information provided by the utility pertaining to meter type, meter location, potential antennae height on structure, structure height, and structure location. Any changes, deletions and/or additions that are not provided to the design engineers during the creation of this design may result in a study that does not correlate to actual field conditions.

For all tower mounted antennas, a minimum antenna standoff of 3' is required from the tower.

FlexNet Design Propagation Analysis

Gallatin, TN
Gallatin Public Utilities

RF Engineer: Hameed Chaudhry
Date: 6/21/16
Version: 2




BTS Best Server Coverage
Industrial Park MP
Service Center RT
Shute Lane Twr (Panel, 70°)
Sugar Tree WT

FSK: 13
Meter Type: Water/Gas
SmartPoint Location: Pitset/Outdoor

Attenuation applied due to meter location: 5dB/0dB

Category	
Meters Above Covered Threshold	28,780
Meters Below Covered Threshold	416
Meters Read @ Contract RIS Rate	28,348
Total Meters Analyzed	29,196

LEGEND

-  BTS
-  Meters
-  Coverage \geq -106 dBm

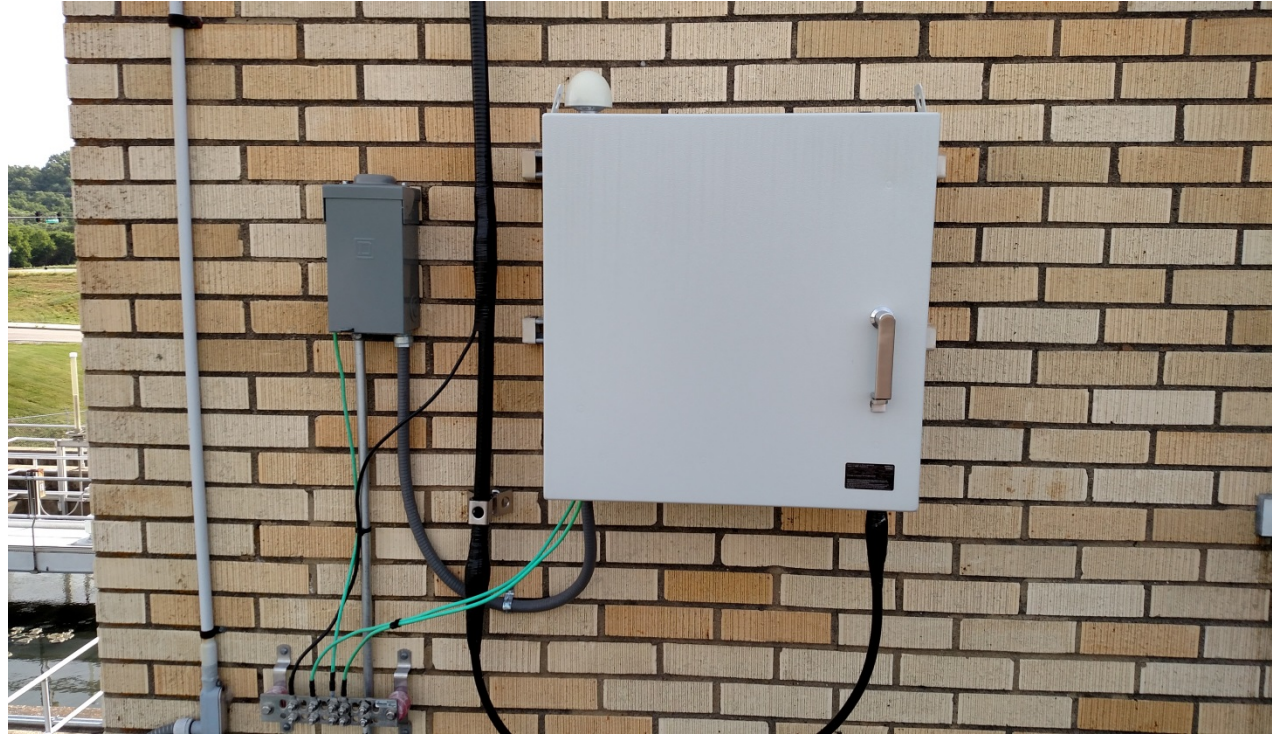


Network: BaseStations / Meters



FlexNet Base Station

**Rack Mounted
Base Station
In Weather
Proof Enclosure**



Omni Directional Antenna



Gas Smart Meter

- Proven Long Range Performance
- 2 Watts of Power
- Top of Hour Intervals – Standard
- 20 Year Battery and Unit Warranty
- True Two-Way Operation
 - On Demand Readings
 - Firmware Updates / New Features
- AES-256 Encryption end-to-end
- Configurable Alarms
- Hermetically sealed electronics/battery
- Models for all Current Gas Meter Manufacturers



Gas Alarms

- ▶ Reverse Flow: The reverse flow alarm indicates the endpoint has detected gas flowing in the reverse direction through the meter.
- ▶ Low Battery: The battery voltage is sampled immediately prior to every transmission. If the voltage is less than the threshold (default 3.3V), the low battery alarm raised.
- ▶ Magnetic Tamper: The magnetic tamper alarm indicates the endpoint has detected an attempt to tamper with the meter reading by application of a magnet.
- ▶ Tilt Tamper: The tilt tamper indicates the endpoint has detected tampering by tilting the endpoint. The endpoint hardware contains a tilt switch that closes if the endpoint is tilted more than 30 degrees beyond vertical.
- ▶ Cut Wire: Wire connecting a Gas Corrector to the 3 Port Remote has been cut or come loose
- ▶ Corrector Alarm: A Gas Corrector is indicating an alarm



...an intelligent water management system

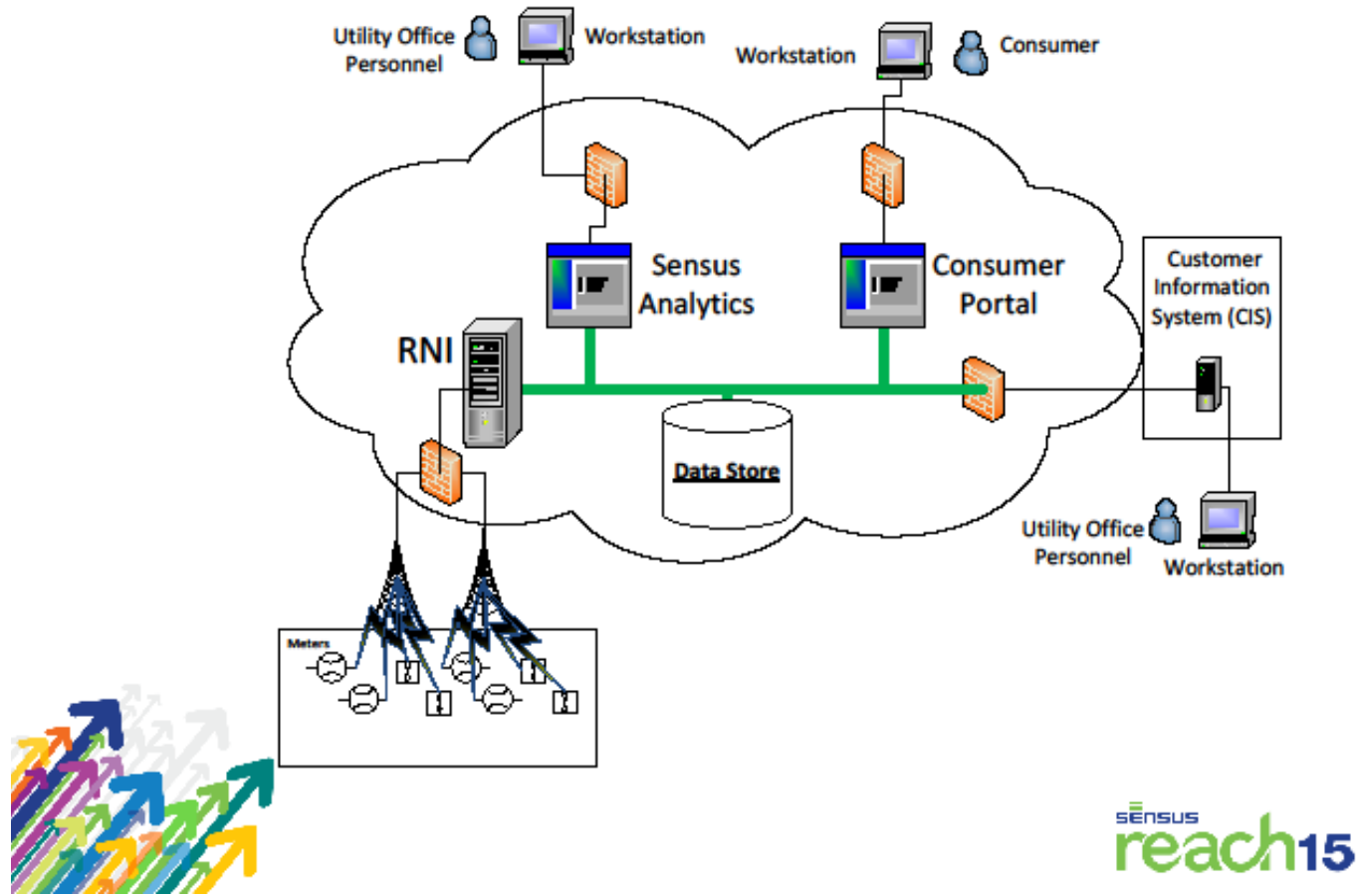


Managed Service's with 3 Data Centers

**Hosted RNI
(Regional Network
Interface)**



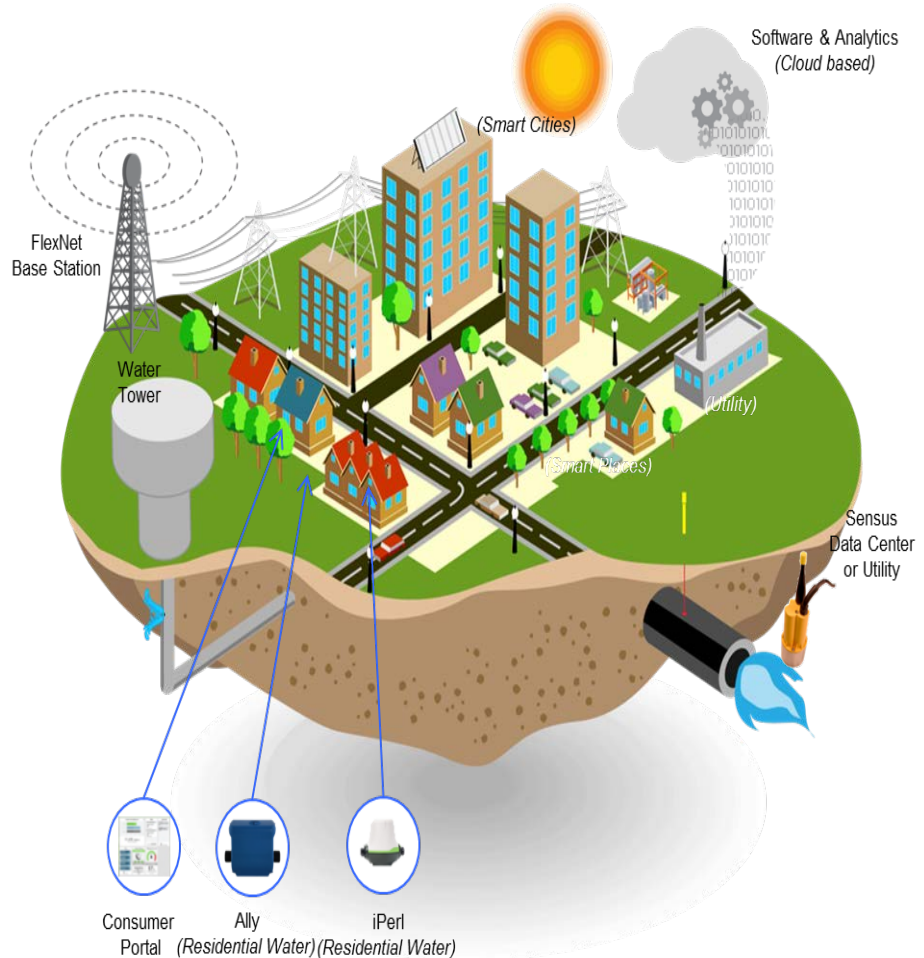
Network Architecture



SENSUS ADVANTAGE

▶ Limitless Possibilities...

- SCADA
- Acoustic Leak Detection
- Pressure Sensors
- Temperature Sensors
- Distribution Automation
 - Pump Controls
 - Monitoring
- Street Lighting
- Remote Shut Off
- Home Area Network
 - Messaging



Individual Meter Information

Logged in as guestAdmin | log out | about FlexNet RNI



Reports Diagnostics Tools MDM Administration

search...

FlexNetId

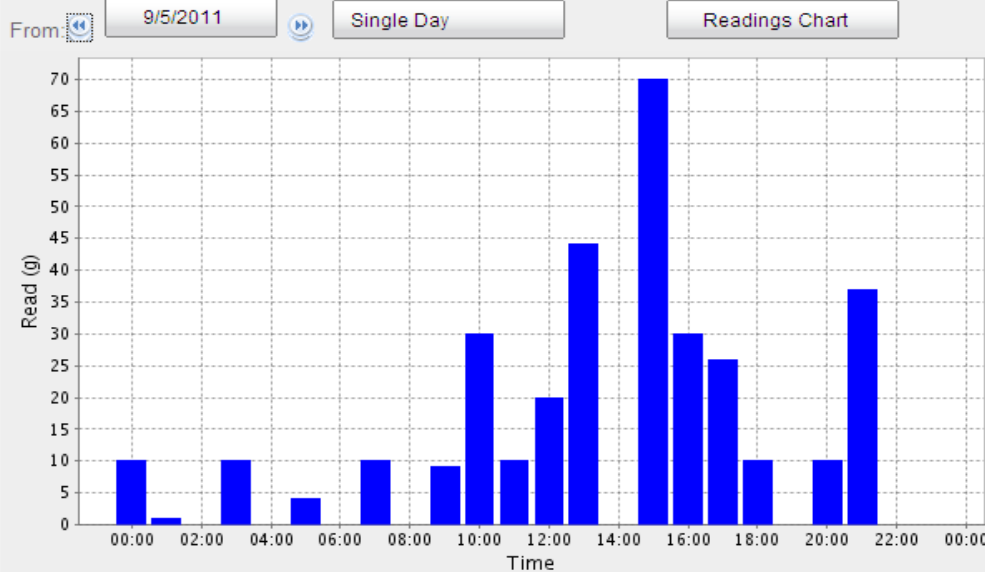
search

Meter Information

Meter Pinger

FlexNet ID: 13548778
Meter ID: B71941383
Type: Water Meter, North American 2-Way Water
Firmware Revision: Flexnet: 0.3.6
Top Level State: Fixed Base MOM

Meter State: Install, Cycle: Not Configured / 0
Location: Kimberly, ID
Position: 42.529280°, -114.359600°
Encryption: Disabled
Key Rotation: None



READINGS

Refresh

Latest Reading On: 2011-09-06 12:00:00
Latest Read Value: 146800.0 g
Second Channel: 0.0



ALARMS

Broken Pipe: No current or valid value.
Leak Detection: 2011-09-06 05:12:54
Backflow: No current or valid value.
Transmitter Tamper: No current or valid value.
Low Battery: No current or valid value.
Battery Voltage: 3.671875 V

Usage History Examples



FlexNet Customer Portal

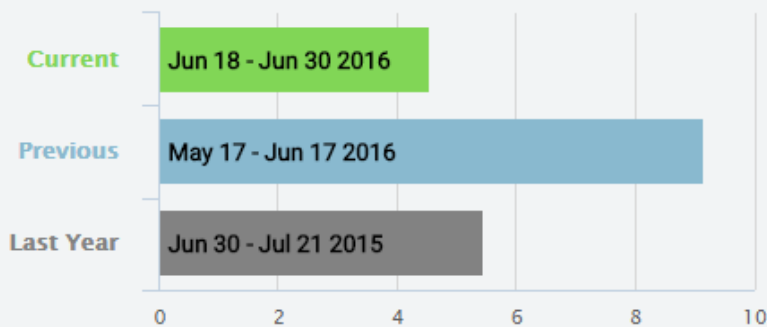


Welcome, **Mary Johnson** | Support | Pay Bill | English ▼ | Sign out

BORG,STEPHEN
4113 Alpine Way
DEMOVILLE, SA 96940

Customer ▼ 💧 13851 Meter ▼ 💧 74640894

Usage in Current Billing Cycle



4.54 CCF
used this billing cycle

Billing Cycle Threshold



On Target

As of 8:54 am

Change or disable this threshold in
[Usage Alerts](#)

Meter #75167204

41% consumed

Outdoor Watering

6:30 pm - 10:00 pm



S M **T** W T F S

Meter #75167204

Nights

Tuesday, Thursday and
Saturday

Customer Portal



Welcome, **Mary Johnson** | Support | Pay Bill | English ▼ | Sign out

BORG,STEPHEN

4113 Alpine Way
DEMOVILLE, SA 96940

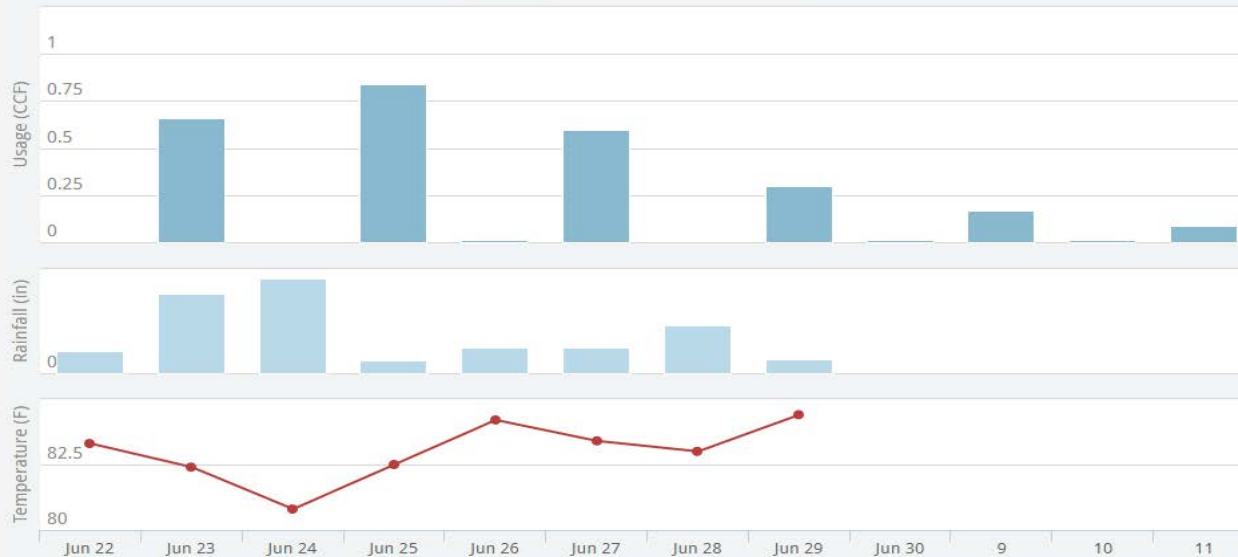
Customer ▼ 🔹 13851

Meter ▼ 🔹 74640894

Usage Details and Weather

Meter #75167204 Jun 23 2016 - Jun 29 2016

7 days 30 days 12 months



Notifications

Posted 03/31/2015 The water main in the 1400 block of main street will be upgraded the first 2 weeks of May.

Posted 03/31/2015 We will be conducting a survey in April. If you complete the survey, you will receive 5% off your bill next month.

2 Notifications

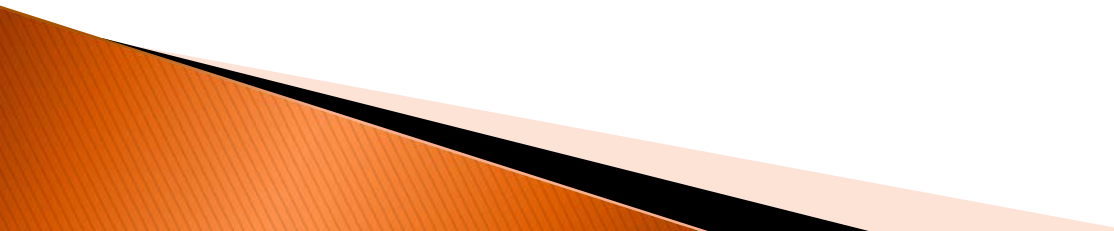
Customer Portal

▶ Customer Connect

- Publishing utility news and conservation information
- Email, SMS and Phone Call capabilities for events and notification on:
 - System Alerts
 - Leak/Broken Pipe Alarms
 - Usage amounts above household budgets
 - Assigned by the user.
- Interactive Communication with customers

Customer satisfaction is improved when the Customer Service Representative (CSR) can resolve issues quickly and efficiently. MDM takes care of the background integration and places metering data right at the finger tips of the CSRs.

Customer Benefits

- ▶ Customer Portal Access
 - ▶ Usage History
 - ▶ Alerts/Alarms – Leaks, High Usage, Etc.
 - ▶ E-mail, Text, Telephone Notifications
- 

Progress Estimate - Unit Price Work

Contractor's Application

For (Contract): Advanced Metering Infrastructure										Application Number: 13										
Application Period: 3/28/2018 thru 4/23/2019										This Period				Total Project			Application Date: 4/24/2019			
A					B					B1	B2	B3	B4	C	D	E	F	G	H	I
Item		Contract Information			Qty. Installed This Period - Water	Value of Work Installed This Period - Water	Qty. Installed This Period - Gas	Value of Work Installed This Period - Gas	Quantity Installed Water	Value of Work Installed - Water	Quantity Installed Gas	Value of Work Installed - Gas	Value of Work Installed - Total	Percent Complete	Balance to Finish (B - G)					
Bid Item No.	Description	Item Quantity	Units	Unit Price	Total Value of Item (\$)															
J6	Mechanical Meter with Electronic Register	1	EA	\$92.00	\$92.00														\$92.00	
J7	Dual Port Radio Transmitter	1	EA	\$155.00	\$155.00														\$155.00	
Item K - Performance & Payment Bonds																				
K1	Performance & Payment Bonds	1	EA	\$48,712.00	\$48,712.00				Partial	\$33,270.00	Partial	\$15,442.00	\$48,712.00	100.0%						
Total					\$6,611,159.80		\$382,089.00					\$35,814.00	\$3,282,520.50				\$1,380,510.50	\$4,663,031.00	70.5%	\$1,948,128.80